

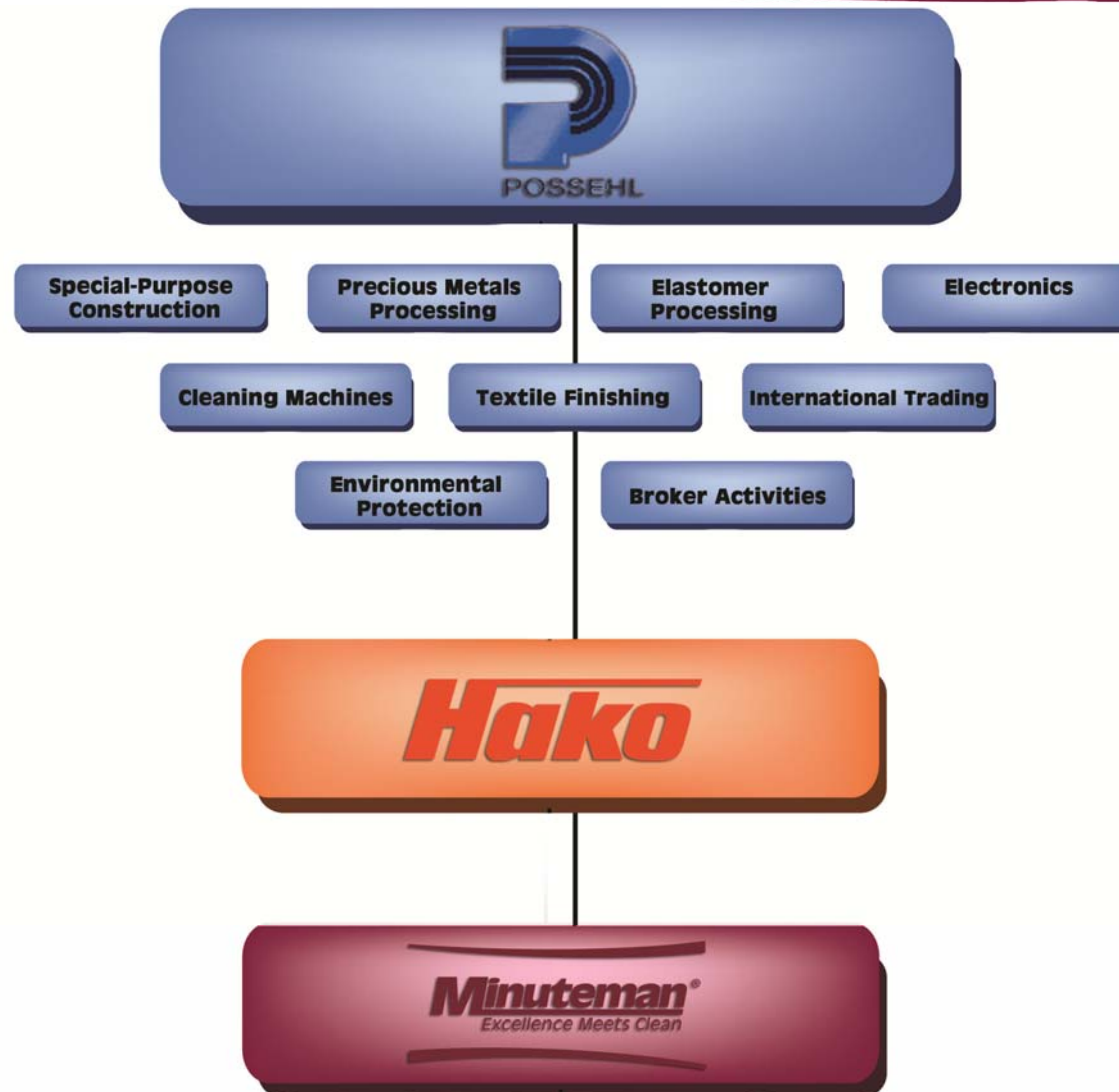
Minuteman International

Company Presentation

2013

- Possehl – Hako Group
- Minuteman International
- Strategy 2013
- Minuteman Your Best Partner

Possehl: Organization



Focus on Core Competence

Minuteman[®]
Excellence Meets Clean



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Minuteman Corporate Facility

Minuteman[®]
Excellence Meets Clean



The Past

Minuteman[®]
Excellence Meets Clean



Tradition of quality products dating back to 1981

The Present

Minuteman[®]
Excellence Meets Clean



Full Line of Auto Scrubbers: 12" – 33"

Full Carpet Line: *Uprights, Back Packs, Extractors*

Full Critical Filter Line: *Lead Vac, Explosion Proof, Wet/Dry Vac*

PowerBoss

Minuteman[®]
Excellence Meets Clean



Full Line Auto Scrubbers: 20" – 33"

Full Line Sweepers: 26" - 86"

Full Line Sweepers/Scrubbers: 20"-50"

Multi-Clean

Minuteman[®]
Excellence Meets Clean



Pioneer Green Cleaning

Full Line Disinfectants

Full Line Floor care professional cleaning products

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The Minuteman Culture



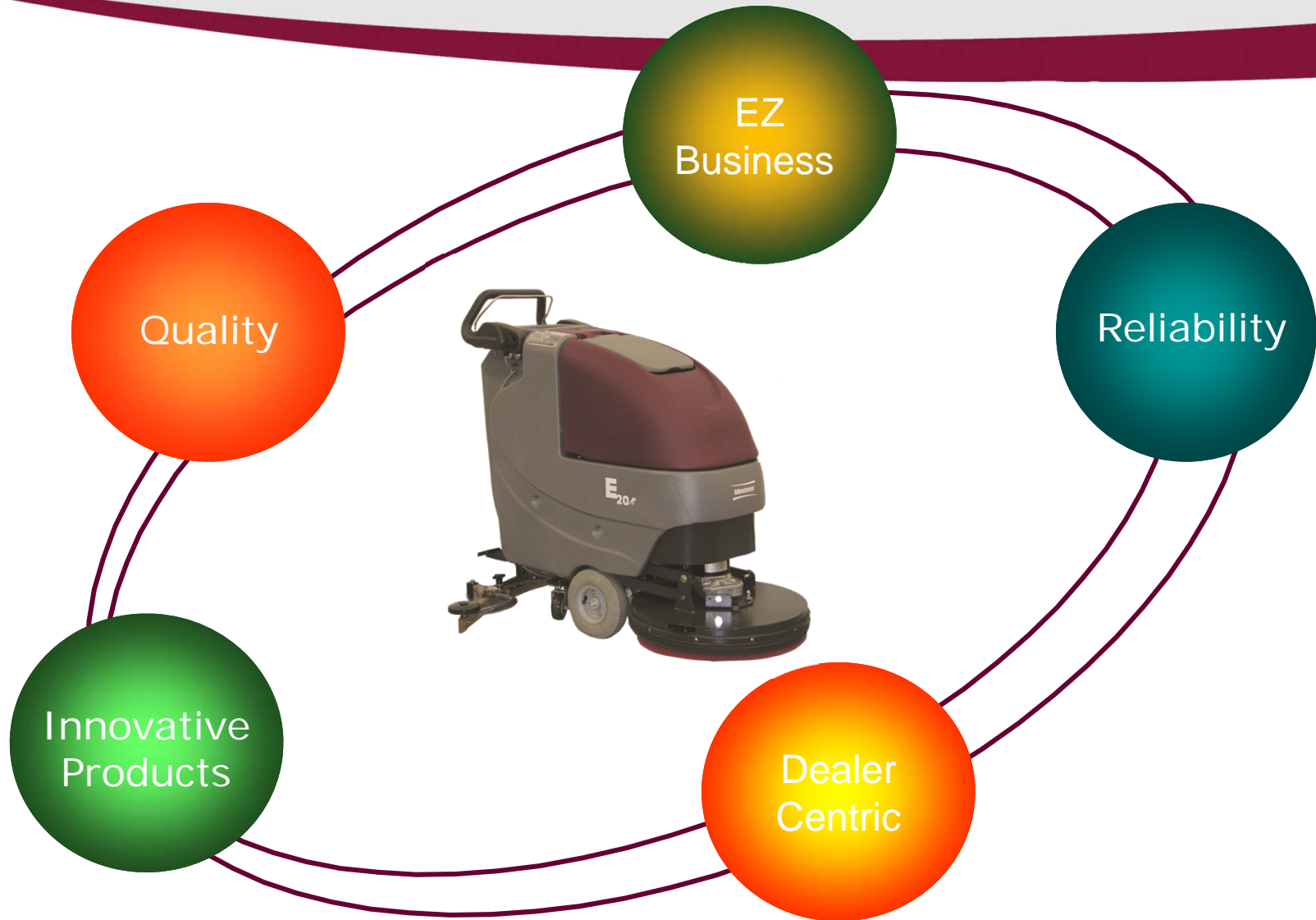
Our Mission

“Prove to our Dealer/Partners everyday that they made the right decision when choosing Minuteman”

Our Vision

To become the easiest company to do business with and demonstrate a can do attitude in every aspect of our company

Our Strategy is Based on 5 Key Principles



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Largest range of customer solutions in the industry



- Haz-Mat
- Burnishers
- Sweepers
- Soft Floor
- Hard Floor
- Commodity
- Chemical



- Sweepers
- Hard Floor
- Chemical



- Chemical

Why Minuteman?



- We can provide you with a product line you can make money with
- We pride ourselves on building trusting relationships
- We can provide you with an exclusive territory
- We're easy to do business with
- We're a company that works for you

- *Partnership: a cooperative relationship between people or groups who agree to share responsibility for achieving some specific goal*